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Cachet Software

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Quotation   Q1041

Date	29/3/10
Expiry Date	29/4/10
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Hi John

Thank you all for the time you were able to spend with me recently looking at our O'Doc offering. I came away feeling confident we have a very good fit to your particular set of unique requirements, with our MoneyWorks and CdS O'Doc combination of products.

Some of the key advantages we believe our proposed solution delivers, are:

Our system is easy to use, easy to understand, and extremely robust. This means that your ongoing costs for training and support will be minimal, and less than most other systems available on the New Zealand market.

It is cross platform - will run on Windows and/or Apple Macintosh computers, or any mix. We think this is a real bonus because Mac users are more demanding than Windows users (their expectations are higher), and if we can keep the Mac users happy then we believe we must be doing something right. It also gives you the widest choice as to which computer platform you may go with in the future with no ties, should the landscape change.

Our CdS O'Doc system has a maturity gained from being in the market for 9 years, and yet it embraces the very latest technology on offer today. We use a state of the art relational database, incorporating features only released to the world in January this year. Our solution is based on the FileMaker 11 development environment, the most sold workgroup database system in the world. It is continually under a cycle of improvement, to ensure it is kept up to date.

We use an industrial strength, extremely capable, yet easy to use accounting engine delivered by MoneyWorks Datacentre to ensure we are providing your financial people with the best information available to keep your business healthy. This New Zealand developed product is meeting the accounting needs of thousands of discerning users all over the world. We enjoy a very close working relationship with the developers of MoneyWorks, ensuring our two products mesh very well and seamlessly together.

We are able to automate the spreading of landing related charges over imported products on Purchase Invoices ensuring your stock is valued as accurately as possible with the minimum amount of effort from the user. These landing charges can be spread over all the lines on a Purchase Invoice based on units, weight or volume, and also handle any currency conversion requirements ensuring items in stock reflect a true landed cost. A factor critical for our powerful margin analysis reporting.

O'Doc System

Qty	Description	Unit Price	Amount
1	O'Doc Base 3 user system (includes FileMaker Server, 3 x FileMaker Pro Licenses and maintenance)	$6,000.00	$6,000.00
7	ODoc Additional User License (incl FileMaker Pro License & maintenance)	$1,200.00 ea	$8,400.00

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O'Doc is shipped as a base 3 user system, and this includes FileMaker Server and 3 FileMaker Pro Licenses. Additional O'Doc users can be added as required (up to a maximum of 250 concurrent users) and each User License includes the necessary FileMaker Pro License(s).

FileMaker Server 11 should be run on a stand alone server which needs to be running Windows Server 2003 Standard Edition SP2, or Windows Server 2008 Standard Edition SP2, or Windows Server 2008 R2, or Windows 7 Professional Edition, or Mac OS X or Mac OS X Server version 10.5.8 (Intel-based Mac). Server requires a minimum of 2GB of RAM and 80+ GB of Hard Drive space.

FileMaker Pro 11 (runs on each O'Doc work station) will run on any mix of the following, Windows 7 Ultimate or Professional, Windows Vista Ultimate or Business (SP2), Windows XP Professional (SP3), and Mac OS X 10.5.7 or better. Computers running Pentium 4 chip sets or less may have some performance issues, software will still run, but wont run as fast as on later model processors. We recommend 1Gb of memory in all workstations.

MoneyWorks

Qty	Description	Unit Price	Amount
1	Three User MoneyWorks Datacentre	$2,995.00	
1	Additional User for MoneyWorks Datacentre	$500.00 ea	$3,495.00

MoneyWorks Datacentre ships as a 3 x concurrent user system. The package includes 1 x Datacentre, 1 x MoneyWorks Gold and 2 x MoneyWorks Datacentre Clients. Client Licenses can be installed on as many computers as you like, as Datacentre keeps count and control of concurrent users. Additional MoneyWorks Datacentre Clients can be added as required up to a maximum of 50 concurrent users at a cost of $500 each.

One of the MoneyWorks Datacentre Client Licenses is used by O'Doc using our MoneyWorks Connect functionality. This one Client License is shared between all O'Doc users to support the two way communication between the two products.

Installation, Training and Support

Qty	Description	Unit Price	Amount
20	Estimated time to install FileMaker components for O'Doc, set up new system files, import data and initial training	$120.00 hr	$2,400.00
20	Estimated time to install MoneyWorks, set up new company data file, import data and initial training	$95.00 hr	$1,900.00

Support is provided on an as required basis, and charged at our then current rates. We suggest you budget approximately 20 hours for the MoneyWorks installation, initial setup and training, and a similar amount of time for the O'Doc side as well. This is an estimate only, based on previous installations and depends on many factors outside of our control, such as state of current data, amount of assistance required to massage this data, number of customised reports and forms, amount of time staff members are able to commit to the task, and levels of expertise of staff members involved with the implementation.

Optional Web Based Shopping Cart Module

Qty	Description	Unit Price	Amount
1	O'Doc Shopping Cart Web Interface functionality	$6,750.00	$6,750.00

The web store functionality, although very tightly integrated into our O'Doc solution, is a separate module that can be turned on (billed) at any time, providing you are running O'Doc. There are some ongoing charges associated with running a web store, such as web hosting and administration ($125 per month estimate), domain (URL) registration ($40 p.a. estimate), One Year SSL Certificate for a single domain (USD$30).

Web store functionality does require FileMaker Server to be installed at the O'Doc site.

Terms: We charge installation assistance, training and support at our then current charge out rates, and these are $95 per hour for MoneyWorks and $120 per hour for O'Doc related work. Products are supplied on 7 day terms. Time billed is invoiced at the end of each month and Payment is due on the 20th of the Month following. Prices quoted do not include GST.

We charge a 20% annual maintenance fee, payable twelve months after the system is installed. The maintenance charged by us also covers the FileMaker components of our proposed solution. MoneyWorks charge a 15% annual maintenance fee on their Datacentre product.

If you have any questions at all, please do not hesitate to ask.

We thank you for being given the opportunity to quote for your new stock management solution, and we look forward to the prospect of working with the team at Prospect House to ensure we deliver a system that both parties are proud to be associated with.

Kind regards

Graeme Pettigrew
Director